

I'M GETTING READY TO

PLACE MORE CANDIDATES

WITH RECRUIT+
POWERED BY MICROSOFT DYNAMICS CRM™



Selection is critical

Talent is crucial

Relationships are essential



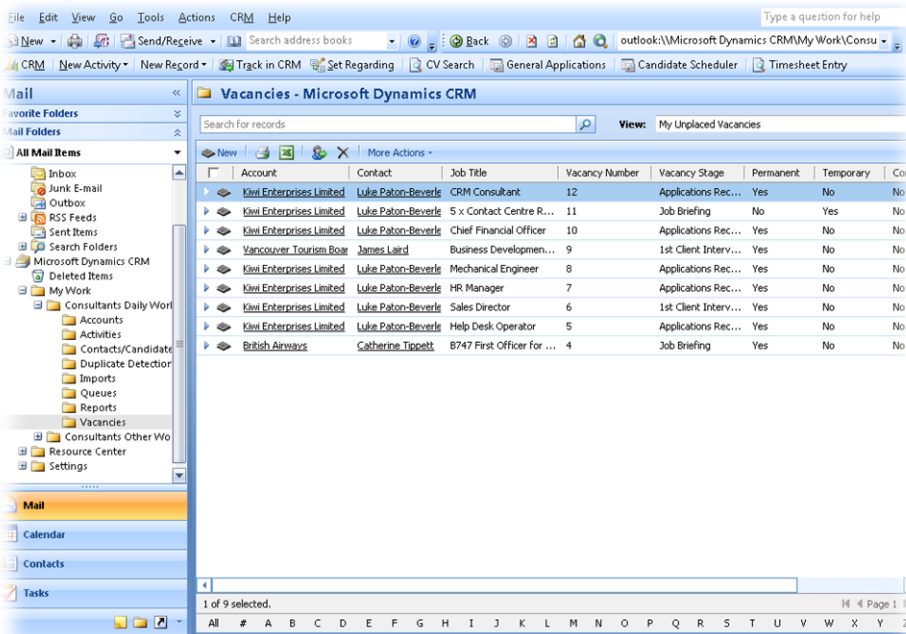
RECRUIT+ WILL SAVE YOUR PEOPLE TIME



Recruit+ is the only complete recruitment solution for Recruitment Agencies that is built directly into Microsoft Office and Outlook.

Recruit+ offers a better way to improve relationships with clients, manage your vacancies, find the right candidates, manage temps and contractors and report on key business indicators from one integrated solution.

Recruit+ is easy to use as it's built using Microsoft Dynamics™ CRM (Customer Relationship Management) and works like Microsoft Office and Outlook.



Help your people improve business outcomes by providing an easier way to access the information they need, with software they can actually use.

"Even though we have only recently gone live, all the staff are finding it easy and logical to use and I can see that the information stream is going to be so much better for us."

"This is going to be our major tool in the growth of our business".

Sue Bennett
Triangle Recruitment

"We chose Recruit+ because of the combination of Altair's technical understanding of the CRM base, their business process knowledge and the fact that they had helped recruiters like ourselves with the transition from our current system to Recruit+. The fact that the people we dealt with were personable and easy to communicate with was also an important factor".

"We felt that our legacy system had not really moved on from where it was when we first bought it eight years ago. We became increasingly frustrated with having to work around its inadequacies and once we started investigating the alternatives, we quickly recognised that we were missing out on some simple and innovative developments".

Jenny Durno
Phoenix Recruitment

RECRUIT+ WILL FIND CANDIDATES FASTER



The recruitment solution built with more, to do more - all from Outlook.

Recruit+ is a software solution specifically built for the recruitment industry on the Microsoft Dynamics CRM platform. Developed by Altair, Recruit+ focuses entirely on recruitment specific functionality, while Microsoft provides the base functionality of a Customer Relationship Management (CRM) system.

One of the key benefits of Recruit+ is that it lives inside Outlook. This makes the system very familiar to users, with a logical way of navigating. Since most recruitment consultants spend their day in Outlook, it becomes a natural extension of the tools they are currently using to do their job, enabling them to work faster and more effectively.

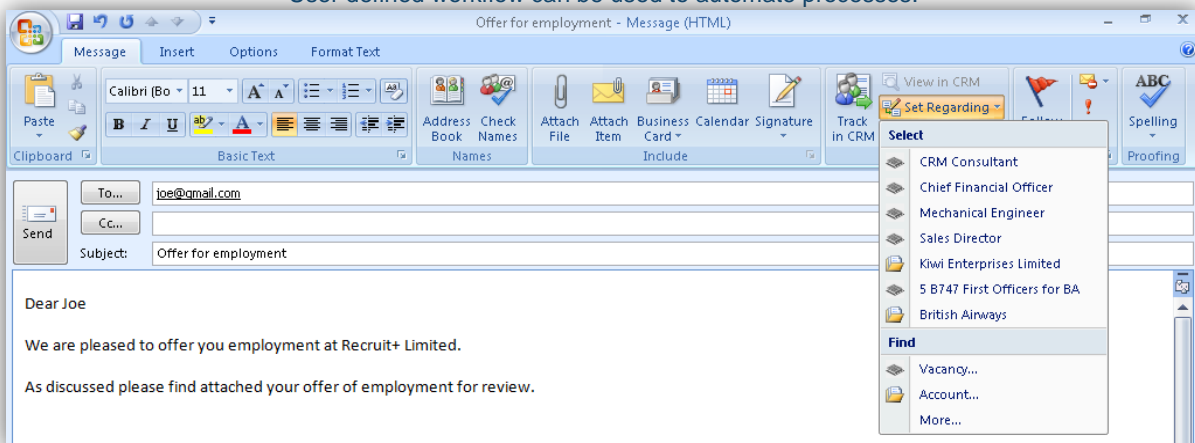
At a high level Recruit+ provides the following functionality:

- ✓ Client and contact management
- ✓ Lead/sales management and forecasting
- ✓ Marketing and communications
- ✓ Candidate management
- ✓ Vacancy/Job management
- ✓ Job Board advertising
- ✓ Automated application processing and management
- ✓ Temp/contractor management/billing
- ✓ Consultant management
- ✓ Business intelligence and reporting

Recruit+ **On Demand** is appropriate for organisations that do not want the hassle of managing IT infrastructure and want to get Recruit+ up and running quickly. There's minimal software to download and all upgrades and maintenance are taken care of.

Recruit+ **On Premise** option is perfect for businesses that have their own Windows Server infrastructure and want to manage their own systems and databases.

Outlook Emails and Appointments can be easily tracked.
User defined workflow can be used to automate processes.





RECRUIT+ WILL STREAMLINE PROCESSES



Microsoft Dynamics CRM

RECRUIT+

Why is Recruit+ different to other Recruitment Management software?

Recruit+ is a new breed of solution, proven and built with the latest Microsoft technologies. Recruit+ has been designed to allow you to:

- ✓ Grow revenue and profitability
- ✓ Streamline consultants work so they can do more
- ✓ Make consultants happier with tools that are easier to use
- ✓ Get candidates to clients faster
- ✓ Better manage ongoing relationships
- ✓ Understand the performance of the business
- ✓ Providing agility for your business

Find the right candidates faster

Recruit+ has unique functionality to search the content of candidates resumes based on free text search, rank appropriate candidates and significantly improve your chances of the finding the right candidate for the job.

Works better with online job boards

Recruit+ will integrate better with job websites, allowing you to easily place advertisements and improve efficiencies when processing and reviewing applications.

Streamline work so your team can do more

Recruit+ workflow automates processes within your business. Workflows can be setup to automatically email clients/candidates, remind consultants of important work, automatically update availability dates and other processes that are important to you – ensuring the best use of people's time, no double handling of information and improved efficiency.

Better understand and manage your customer relationships

Because Recruit+ is built using Microsoft Dynamics CRM, out of the box functionality is available to understand your clients better, leverage their relationships, manage prospecting for new clients and protect your most important asset – information on clients and candidates.

Understanding the performance of your business

Recruit+ provides key performance indicators on your business. Analysis of activity by your consultants and their effectiveness, expected pipeline for future placements, analysis of advertising spend/effectiveness and trend reporting is readily available.

Provides agility for your business

Microsoft Dynamics CRM provides a configurable platform that can be setup for your specific business needs. Whilst Recruit+ provides the advantages of a packaged solution, the CRM platform allows screens to be added or changed, user defined views setup and workflow defined to support your specific business strategy – giving you agility to change and improve your processes when required.

www.recruitpluscrm.com

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Recruit+ is a true next generation product focused on finding the right candidates faster, allowing your organisation to do more in less time and deliver improved service to your customers and candidates.